7TH AVENUE PARKWAY NEWS

Newsletter Date February 2017





- Real Estate trends in SANA and across Denver from 2015 to 2016.
- New Board Members
- Upcoming Events on Seventh Avenue Parkway.
- Exciting finds during Denver Restaurant Week.

The Denver Real Estate Market



SANA continues to thrive based on it's charm, location and beautiful homes.

The Denver real estate market remains hot and is very much a Seller's market. The cause of this is due to the continued low inventory of homes currently on the market. In a typical market we would see a 5 month supply of inventory vs 1-2 months we currently have. With Denver being a seasonal market we expect increased activity in the very near future. Don't be surprised if you see multiple offers going over asking price many of which may be paid in cash.

In the Seventh Avenue Neighborhood Association (SANA) area there are currently 4 homes on the market from \$659,000 to \$3,600,000, and 2 under contract. Just 1 home closed in January this year while there were two last January.

According to MLS statistics, 2015 was a stronger year than 2016 in SANA when it came to closed sales – 79 vs 60. Days on Market (DOM) have been 30 days and under which is very favorable for Sellers (See Table for more info.) SANA remains a hot area due to its charm, location and beautiful homes.

Exciting News in the Neighborhood

The SANA general meeting on January 18th was a great success. A special thank you to Councilman Wayne New, State Representative Chris Hansen, State Senator Lois Court and City and County of Denver Senior Adviser Chris Martinez for taking the time to meet with us and present their roles and priorities for 2017. A warm welcome to SANA's three new board members: Jorge Castillo, Marc Spear and Carson Erdad!

Thank you to NOVO Coffee for supporting us as a "Friend of SANA." Visit the Neighborhood Resources page on our website for Novo's listing information.

Monthly Newsletter Announcement

We are excited to announce our new monthly real estate update for the East 7th Avenue Parkway Neighborhood, courtesy of Rob Kishbaugh at Kentwood Real Estate. Follow along each month to see how our neighborhood is thriving!

Seventh Avenue Neighborhood Real Estate Snapshot

	2015	2016	Difference
Homes Sold	79	60	-31.00%
Average Price	\$811,834	\$784,805	-3.44%
Median Price	\$715,000	\$666,500	-7.20%
Average List to Sold	97.8%	97.14%	-0.68%
Price per SF	\$412.15	\$458.13	11.10%
Average DOM	26	30	13.30%

Understanding these Statistics

While these statistics show higher gross sales and prices for 2015, the PSF has increased in 2016 and the average DOM has remained within the month. This is important evidence displaying that SANA very much remains in a Seller's Market



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